

The car is already going your way.

Your vehicles already reposition between jobs, airports and cities with no one in the back. LuxeLegs turns those empty miles into revenue, on your terms, without touching the rates your direct clients pay.

100%

of an empty leg, less commission, is yours

A leg that earns nothing today, minus platform commission (and subscription above the free tier).

You

set the price and the terms

Fixed price, or a bid down to a floor you set. No auction, no surge. Go-live window is platform-wide.

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conflict with your direct client rates

A scarcity channel for trips that already exist, not a discount menu.

THE HONEST CONCERN, ANSWERED

“Will this eat into my normal business?” No.

- **The honest trade still favours you.**
You may lose the odd short-notice booking a client would have made with you directly. But you win back far more by filling the empty legs you already run and reaching demand you never saw before. On balance you are clearly net positive.
- **It monetises capacity that earns nothing today.**
A repositioning journey is a sunk cost: fuel, driver hours and vehicle wear with no fare attached. Anything you recover on that leg is incremental margin, not revenue moved off another booking.
- **You keep control of the price, and set any floor.**
You set a fixed price, or allow a traveller to bid down to a floor you set. There is no auction between travellers and no surge. Your cancellation terms travel with the leg, the way an airline manages a seat it would otherwise fly empty. The go-live window is fixed platform-wide, not operator-set.
- **Your client relationship and billing stay yours.**
Every transaction with the traveller remains your relationship. LuxeLegs simply bills you a monthly amount for commission on the journeys you fulfilled. The listing window is platform-wide, so all operators sit on a level playing field.

AND IF YOUR OWN PAID JOB CANCELS AT THE LAST MINUTE?

A rare edge case with three sensible outcomes.

Your cancellation terms plus the LuxeLegs booking can keep the run profitable; or pass it to a local affiliate to recover cost. On the rare times neither works, one job at a loss is easily outweighed by the revenue you earn across every other empty leg. Full detail is in the operator FAQ.

RUN YOUR FLEET LIKE AN AIRLINE RUNS ITS SEATS

Simple pricing that rewards volume

Start free and pay only when you earn. As your empty-leg volume grows, a low monthly subscription cuts your commission. Figures are illustrative, from the LuxeLegs plan.

Plan	Monthly	Commission	Best for
Launch	£0	25%	Low-volume or new operators testing the channel
Pro MOST POPULAR	£99	16%	Regular use - cheaper than Launch above £1,100 GMV/mo
Corporate	£299	8%	Larger fleets - cheaper than Pro above £2,500 GMV/mo

Worked example: a £300 leg you would otherwise run empty earns £252 net on Pro (after 16%) - revenue that simply did not exist before.

You already do this, just less efficiently

When you cannot fulfil a job, you already pass it to trusted affiliates rather than turn the client away. LuxeLegs is that same instinct applied to the empty half of the journey: a vetted network that fills capacity you cannot fill alone, with structured pricing, payment handling and a clear record of the incremental revenue you recover.

WHY PROMOTE IT TO YOUR OWN CLIENTS

Your clients on the platform is a win for you

A valuable service you introduce.

Your clients are already exposed to alternatives every day: the affiliate you hand a job to, the complimentary Emirates chauffeur, the executive ride-share app. Putting LuxeLegs in front of them reads as you curating that choice.

Full-price demand still comes first.

Clients who need a specific time or vehicle still book you directly at full rate. LuxeLegs only catches the flexible, opportunistic trips you would otherwise miss.

More travellers lift your fill rate.

The more buyers on the platform, the more of your empty legs sell, including new clients who do not know your business exists today. Promoting it grows the demand pool that pays you.

A measurable sustainability story.

A filled dead leg adds a passenger, not a journey: the miles ran anyway. For corporate and environmentally-conscious clients that is a credible, no-offset line in a travel policy, and a premium perk rather than a discount plea.

List your first empty leg. Start free on Launch - no fee until you earn.

luxe-legs.com